

# SHIKOSHA

## DENTAL LABORATORY

60  
years

SUMMER 2023 NEWSLETTER

### SUMMER NEWSLETTER HIGHLIGHTS

#### Implant bundle promotion:

Be sure to flip the page and read about our implant bundle promotion that runs until August 31, 2023! **SmileX Authentic Nobel Biocare** is the newest product to join our SmileX line, which includes two other products, and we're excited about extending this temporary discount on posterior bundles to our clients!

#### Summer spotlight:

Also featured is a spotlight on the Removables Department. Take a look to find out more about our removable products, our expert team of removables technicians, and our implant-denture hybrid restorations that the implant and removables teams work together to create.

#### Referral promotion:

Refer your colleagues to Shikosha and get a \$50 gift card when they send us their first case!

## What sets Shikosha apart?

Smiles are what we live for. Our team is passionate about what we do, and we're committed to supporting your success by providing highly esthetic, quality products with competitive prices and excellent service. Aside from being a full-service dental lab, some things that set us apart are:

#### ➤ 60 Years and counting...

60 years of knowledge and experience in the dental industry.

#### ➤ Certified Dental Laboratory

Certified by the National Board for Certification in Dental Laboratory Technology in Crown & Bridge, Ceramics, and Complete Dentures.

#### ➤ Certified Dental Technicians

Team of expert technicians includes 7 CDTs!

#### ➤ Advanced technology

13 advanced scanning, milling, and printing machines keep us ahead of the digital curve, and the majority of our smile diagnostics are done digitally. We accept files from all major scanning systems.

#### ➤ Locally made

Local family-owned business that proudly fabricates its products in-house in Portland, Oregon.

#### ➤ NADL Laboratory of the Year

Awarded 2023 "Laboratory Member of the Year" by the National Association of Dental Laboratories. The prestigious award is offered to only one lab nationwide each year, and we are humbled to have received it.

# NEW in Shikosha's SmileX Bundled Line

## SMILEX AUTHENTIC NOBEL BIOCARE

Introducing our new bundled hybrid custom abutment implant crown! In partnership with Nobel Biocare, we're offering a Posterior Bundle Promotion from July 1st to August 31st, 2023. Take advantage of this great deal while you can!

*Posterior Promotion: \$565 through August 31st, 2023*



### DETAILS

SmileX is Shikosha's solution for an all-inclusive implant restoration that pairs exceptional quality with competitive bundled pricing. As a Nobel Biocare partner, we are able to provide local, chairside support.

DIGITALLY DESIGNED SmileX implant restorations integrate technology with artistry for customizable implant-supported crowns and hybrid restorations.

POSTERIOR CROWN BUNDLED PRICING of \$565 provides you with the soft tissue model, analog, Nobel Biocare custom milled abutment, and a multi-layered full contour zirconia crown. For anterior crown bundled pricing, please call us at 503-238-7117.

Restorations are made in-house Portland, OR, at Shikosha Dental Laboratory. All parts are FDA approved; full manufacturer's warranty on all original parts. Special promotion begins July 1, 2023 and ends August 31, 2023. Visit our website or give us a call to learn more at 503-238-7117.



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Other products in Shikosha's SmileX line include our own SmileX custom abutment bundle and the SmileX Authentic Straumann bundle. Learn more at [www.shikosha.com/implants-hybrids](http://www.shikosha.com/implants-hybrids).

# Spotlight: Removables Department

We provide the full range of removable products—from night guards to partials and full dentures—and we are a TCS® Flexible Partial Certified Lab. Because our products are manufactured on-site in Portland, Oregon, we're able to offer same-day relines and repairs locally.

- Full Dentures
- Partial Dentures
- Flexible Partials
- Flippers
- Sports & Night Guards
- Relines and Repairs
- Surgical Guides and more!

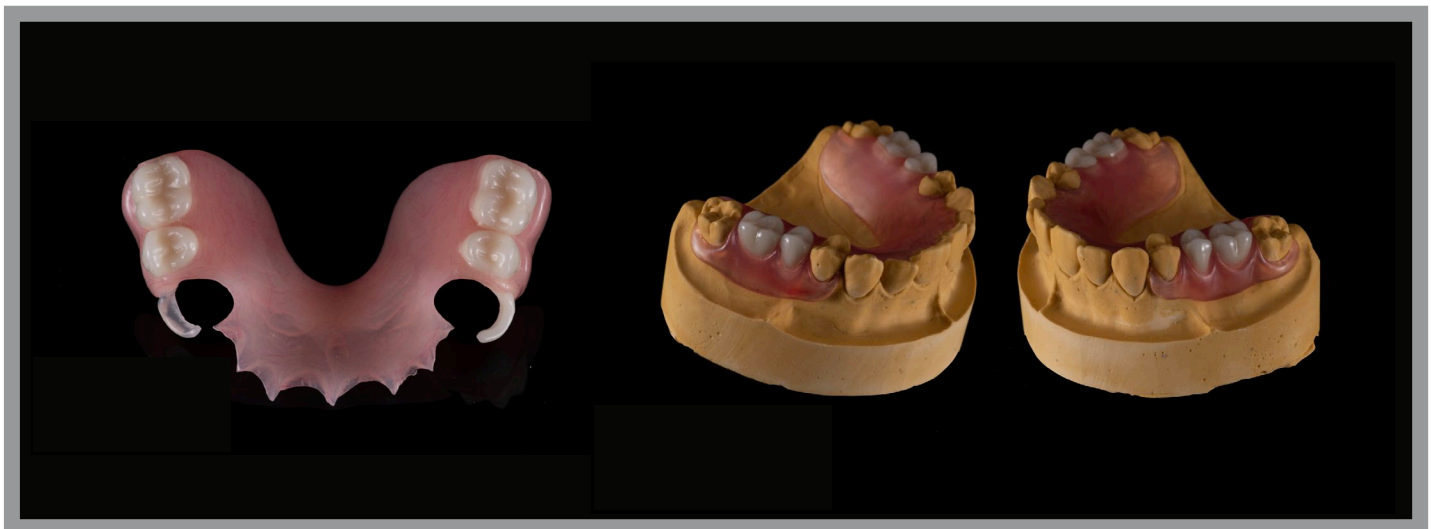


## Removables team

Shikosha's removables technicians are experts in denture mechanics and technology and have decades of combined experience. In fact, two of our removables technicians are CDTs while another is CDT candidates. Contact the team by calling our main number or emailing [removable@shikosha.com](mailto:removable@shikosha.com).

- Tyler White, Removables Supervisor
- Paul Melott, CDT
- Xander Ortiz

- CassieJo Wilson, CDT
- Monty Brown



Our removables department works together closely with our implant department to create implant-denture hybrid restorative solutions, including Implant-Supported Hybrids, All-on-X Hybrids, Milled Bar Hybrids, Overdentures, and more. Want to know more about our removable and hybrid products? Take a look at our website or give us a call!

## Like our work?

If you've had a good experience with our products, staff, or services, we would greatly appreciate you **leaving us a Google Review and referring your colleagues to us.**

To leave a review, you can reach our Google business page by clicking the review link at the bottom of our website. Alternatively, you can search for Shikosha Dental Laboratory on Google.

**Refer your colleagues to Shikosha and get a \$50 gift card each time one of them sends us their first case!**

## Shikosha Smile Rewards

Are you taking advantage of our client rewards program, Shikosha Smile Rewards? As long as you purchase more than \$1,000 in a month and pay your balance by the 10th, you'll automatically receive 1%, 2%, or 3% back, depending on how much you purchase.

- 1% back with \$1,000 or more spent
- 2% back with \$2,500 or more spent
- 3% back with \$5,000 or more spent

Be sure to pay your balance by the 10th of each month to be eligible. Smile Rewards are automatically applied to your account balance each month - you don't have to do a thing!

## List of contacts

Reach out to our primary contacts through our main number, 503-238-7117, or through email:

### **Carrie Peil, CDT**

Vice President  
carrie.peil@shikosha.com

### **Thomas Brumet, CDT**

Technical Director  
thomas.brumet@shikosha.com

### **Vadim Vainer, CDT**

Director of Integrated Solutions, Research, and Education  
vadim@shikosha.com

### **Tyler White**

Removables Supervisor  
tyler.white@shikosha.com

### **George Nguyen**

CAD/CAM Supervisor  
george.nguyen@shikosha.com

### **Taylor Jones**

Client Services  
taylor.jones@shikosha.com

### **Han Divine**

Accounts Receivable  
han.divine@shikosha.com

Stay up-to-date with Shikosha news and special offers by signing up for our newsletter at the bottom of our website home page under Newsletter Sign-Up.

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MAIN: 503-238-7117  
TF: 1-800-547-8539  
WWW.SHIKOSHA.COM

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